



TECHNOLOGY TRANSFER IN ADVANCED MATERIALS FROM ROMANIA: RESULTS AND EXPECTATIONS FOR FP7

Radu Robert Piticescu-National Institute for Nonferrous and Rare Metals/Centre for Technology Transfer in Advanced Materials CTT AVANMAT



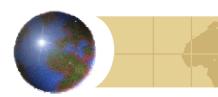
General problems of TT in the field of nanomaterials

- * Research at frontiers Ó high potential expected now!
- High expectations Ó dissipated and slow rhythm due to different fields and new knowledge involved
- Limited competences ó interdisciplinary at superlative and communication (science – society, science-business)
- **Development directions "pushed" by academic media** and not enough "pulled" by industry
- Lack of qualified personnel and students
- Materials research required but the "cream" belongs to those making final device



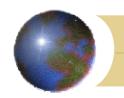
Other problems:

- Lack of simple to be applied processes for industry
- Lack of standard characterisation methods (nano-metrology): Committee ISO TC 229 Nanotech launched on 11 Nov.2005 in London
- Toxicology problems of Nanomaterials
- At the limits of imaginable-big differences related to conventional materials



Ideal Conditions for TT

- Universities, institutes and companies under one roof (Modern characterisation facilities, inter and multidisciplinary)
- * "Non-conventional meeting rooms"
- Different types of SMEs: bio, nano, chemistry, medicine, equipments, soft....
- Formal integration:
 - Joint projects
 - Mixed financing: R&D, infrastructure, public / private
 - Access of end-users at joint laboratories
 - Entrepreneurial education, consultancy



STRONG for ROMANIA

- The role of high added values materials (biomaterials, inteligent materials...) in the National Development Strategy for 2007-2013
- Still high educated people in Materials field in Education and Research
- Portfolio of projects ready to be transferred
- Increased number of high annual development rate of SMEs profit:

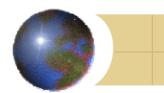
more than 35%

Infrastructure-structural funds



WEAK for ROMANIA

- Slight own investments in the field
- Management not enough oriented toward innovation
- Lack of high qualified personnel
- Incipient stage of innovation and TT infrastructure;
- Lack of managerial education;
- The slow recovery in high tech field due to not enough request for valorisation of R&D results in SMEs and enterprises



OPPORTUNITIES for ROMANIA

- New market niches for advanced materials
- Incresing the productivity
- Increasing proffit by diversification offered by new materials and shorter production cycles
- Increase export of biocompatible and inteligent materials on a market still in formation
- Small scale production with high added value;
- Pressure from incresing quality products requirements and life quality;
- Requirments to implement European standars;
- Reduce the negative impact over environement



THREATENS

- Difficulty to enter on the global market for Romanian SMEs due to high investment required and managerial drawbacks
- Expected reaction of concurrent companies: import may exceed export and own production level



- Original chemical synthesis (hydrotermal, electrochemical, sol-gel colloidal)
- High purity or controlled doped nanomaterials (ZnO, ZrO2, TiO2, SiO2, PT, PZ, PZT, BT, BST....)
- New inorganic-organic hybrid materials with strong chemical bonding, not existing yet on the market
- Any form: powders, thin films, bulk



What we can do at CTT AVANMAT

- Fast technological transfer towards SME's of the R&D results in the field of advanced biocompatible and intelligent materials (metallic, ceramic, composite);
- Identify the market need technologies, services and products in the target field;
- Assure a continuous qualified training in the target field for the and students specialists acting in SME's
- Consultancy for SME's to submit project proposals in national and international R&D competitions in the target field;
- Consolidate and develop a specific market for the target domain;
- Forecast the market demand for medium and long term in order to align applied R&D activities to the market trend;
- Dissemination of knowledge related to the target filed, especially for SME's;
- Support SME's and other enterprises in the target field to implement European standards for the characterization of advanced materials:
- Establish networks that will facilitate the contact between the R&D specialists and SME's in this field and to encourage the national and international partnerships;
- Activities linked with intellectual property rights;



PARTNERSHIP REQUEST

FP7 – REGIONS – 2007 – 1 Analysis, mentoring and integration of research actors

- Building a consortium to write a proposal focusing on valorisation of research results and knowledge creation in the field of inteligent materials
- The consortium will focus on how to professionalise the path from existing research results to successful market results with an ensured return on investment.
- The region from Romania involves IMNR-CTT AVANMAT, Development Agency Bucharest-IIfov and one SME active involved in the TT of advanced materials
- Request: similar consortium from EU with tradition in the field for mentoring activities with expected probability to create new joint ventures



CONTACTS

National R&D Institute for Non-ferrous and Rare Metals (IMNRP- Centre for Technology Transfer in Advanced Materials (CTT AVANMAT)

102 Biruintei Blvd, 077145 Pantelimon, judet Ifov, ROMANIA

Tel/fax +40 21 3522046; +40 21 3522048

Contact person: Dr. Robert Piticescu, director CTT AVANMAT

Dr. Teodor Velea, director IMNR

Web page: www.imnr.ro/avanmat

E-mail: rpiticescu@imnr.ro



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Thank you for your attention